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Position: VP of Regional Strategic Sourcing - Hardware

Location: New York, NY

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Looking for someone to lead sourcing and optimization projects for end-user, server, and storage technologies, negotiate contracts, develop and maintain strong relationships with IT stakeholders, and manage supplier relationships. Manage commercial negotiations with relevant hardware suppliers and liaise with legal to ensure favorable commercial terms which mitigate business risk.

Must Have:

- BA/BS, MBA a plus
- At least 5 years experience in sourcing/procurement
- 2 years minimum in hardware procurement
- Track record of success in contract negotiation and management with relevant global hardware suppliers.
- Hardware Category knowledge; Vendor management, global RFP experience