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Position: AVP of Regional Strategic Sourcing - Software

Location: New York, NY

Contact: Kristin Legge, kristin@mrcareers.com

Looking for someone to lead sourcing and optimization projects, negotiate contracts, develop and maintain strong relationships with IT stakeholders, and manage supplier relationships. Manage commercial negotiations with relevant software suppliers and liaise with legal to ensure favorable commercial terms which mitigate business risk.

Must Have:

- BA/BS, MBA a plus
- At least 5 years experience in sourcing/procurement
- 2 years minimum in software procurement
- Track record of success in contract negotiation and management with relevant global software suppliers.
- SW Category knowledge; Vendor management, global RFP experience