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Position: Head of Strategic Sourcing

Location: New York, NY

Contact: Joanna Ascani, Forrest Solutions

Job Purpose: Create significant new value for Company through identification and execution of global strategic sourcing opportunities across spend of approximately \$350 million.

Job Description:

- Categories include - Information Technology & Telecoms, Property & Facilities Management, Human Resources, Travel, Professional Services and Marketing.
- **Proposed sourcing strategy/approach that will deliver reliable, high quality, best value and effective operational outcomes**
- Develop key business relationships within support areas and across Company to gain an understanding of business requirements.
- **Establish and maintain collaborative working relationships with suppliers**
- Seek out opportunities for continuous improvements, cost savings and efficiencies.
- **Actively participate in the development of the sourcing/procurement process and procedures to enhance the delivery and performance of the strategic sourcing function.**
- Maintain and track benefits/savings delivered through strategic sourcing initiatives.
- **Act as a point of reference and expertise for company in procurement, key supplier relationships and strategic sourcing advice**

Job Requirements:

- **Knowledge of current practices, supply relationships and global supply market.**
- Experience in application of strategic sourcing methodology
- **Business, facilitation and analytical skills**
- Influencing & relationship management skills
- People leadership skills
- **Proven track record in the management and delivery of large / complex sourcing activities;**
- **Financial Services Experience Highly Preferred**