

## 2009 - 2010 CALENDAR OF EVENTS

### DATE

### PROGRAMS, SEMINARS AND FACULTY

#### 2009

#### September 22

October 8  
October 15  
October 19  
**October 20**  
October 22  
October 27 & 28  
**November 12**  
**November 17**  
November 19  
December 8

**ISM - New York Dinner Meeting**  
Project Management Skills for Sourcing Professionals  
CPSM Exam One Review  
Contract Law - Legal Aspects of Purchasing  
**ISM - New York Dinner Meeting**  
Satellite Sem.— Defining/Applying Eco. & Fin. Concepts  
CPSM Bridge Exam Review  
**17th Annual ISM-NY Supply Management Symposium**  
**ISM - New York Breakfast Meeting**  
Global Trade - Managing Compliance and Risk  
Inventory Management in the Supply Chain

**New York Hilton Hotel**  
William Hooker, C.P.M.  
Sal Vitale, C.P.M.  
Martin Carrara, J.D., C.P.M.  
**New York Hilton Hotel**  
Televised Panel Discussion  
Carla Lallatin, C.P.M., CPPO  
**Five Speakers - New York Hilton**  
**New York Hilton Hotel**  
Thomas Cook  
Norm Heilweil, CPIM

**NEW**

#### 2010

#### January 19

January 21  
January 28  
February 4  
February 8  
**February 9**  
February 11  
February 25  
March 2-4  
March 11  
**NEW** March 18  
**March 26**  
April 8  
**April 20**  
April 22  
April 22  
April 25-28  
May 6  
May 13  
**May 25**  
June 3  
June 7  
June 15 & 16

**ISM - New York Dinner Meeting**  
Print Buying Essentials  
Cost-Price Analysis and Total Cost Concepts  
Human Capital Services Procurement Strategies  
CPSM Exam Two Review  
**ISM - New York Dinner Meeting**  
Satellite Seminar – Talent and Career Management  
Purchasing of Services  
Fundamentals of Purchasing Management  
Purchasing Negotiations  
Marketing and Advertising Sourcing Strategies  
**27th Annual ISM - New York Conference**  
Buying Travel Related Services - Strategies for Savings  
**ISM - New York Breakfast Meeting**  
Supplier Diversity - A Purchasing Perspective  
Satellite Seminar – Logistics, Inventory and Distribution  
95th ISM International Purchasing Conference  
Legal Aspects of Technology & Software Acquisitions  
Facilities Management & Construction Services Sourcing  
**ISM - New York Dinner Meeting**  
Supplier Relations, Ethics and Social Responsibility  
CPSM Exam Three Review  
CPSM Bridge Exam Review

**New York Hilton Hotel**  
Don Carli  
William Heaton  
Bob Cope  
Carla Lallatin, C.P.M., CPPO  
**New York Hilton Hotel**  
Televised Panel Discussion  
Carla Lallatin, C.P.M., CPPO  
Abate Kassa, C.P.M.  
Rosary Immordino, C.P.M.  
Joanne Davis  
**Five Speakers - New York Hilton**  
Howard Z. Brooks  
**New York Hilton Hotel**  
I. J. Jenkins Hines, J.D. and Keith Hines  
Televised Panel Discussion  
San Diego, CA  
Martin Carrara, J.D., C.P.M.  
Brian Kreiger  
**New York Hilton Hotel**  
Carla Lallatin, C.P.M., CPPO  
Sal Vitale, C.P.M.  
Carla Lallatin, C.P.M., CPPO

#### **SEMINAR TRAINING CENTER:**

ISM-New York seminars are held at the Pfizer Corporate Training Center, 150 East 42nd Street, bet. Lexington and Third Avenues, from 9:00 A.M. to 5:00 P.M. Monthly Meetings, the Symposium and the Conference are at the New York Hilton, 1335 Avenue of the Americas at 53rd Street.

#### **SATELLITE SEMINARS**

Institute for Supply Management (ISM) Satellite Seminars are shown at the City of New York Citywide Training Center, 2 Washington Street, Room 1980, New York City.

#### **ON-SITE SEMINARS**

ISM-New York's public seminars are also available for on-site presentation. These and other seminars can be custom designed for your company's training requirements. To discuss on-site seminars, please contact Peter Oppenheimer at (516) 466-9822.

To register call (516) 466-9822 or use the form on the reverse.

# REGISTRATION INFORMATION

## FOUR EASY WAYS TO REGISTER:

Tel. (516) 466-9822 Fax (516) 466-4141 E-mail: poppenheimer@ismny.org  
By Mail: ISM-New York, 69 Susquehanna Avenue, Great Neck, NY 11021-3819

**TO REGISTER:** Please complete and return this registration form. Registrations must be made in advance and are subject to confirmation.

**REGISTRATION FEE:** The full fee as designated for each program is payable in advance and includes cost of meeting materials, break refreshments, and a light lunch. Tuition fees will be reduced by 10% for a company team of 3 or more registrants attending the same seminar. Please make checks payable to ISM-New York.

	Member	Non-member		Member	Non-member
1-day seminar	\$395	\$495	CPSM Review Seminars	\$395/day	\$495/day
2-day seminar	\$790	\$990	Satellite Seminar	No charge	\$65
3-day seminar	\$1,195	\$1,495			

**NON-MEMBERS** of ISM-New York but members of other ISM affiliates or APICS are welcome to attend ISM-New York educational programs at member rates.

**EDUCATION CENTERS:** ISM-New York's Seminars are held at Pfizer, 150 East 42nd Street, New York City, from 9:00 A.M. to 5:00 P.M. ISM-New York holds its annual Symposium and Conference as well as regular monthly meetings at the New York Hilton, 1335 Avenue of the Americas, 53rd Street, New York City. ISM Satellite Seminars are held at the City of New York Citywide Training Center, 2 Washington Street, Room 1980, New York City.

**CANCELLATIONS AND REFUNDS:** Confirmed registrations can be cancelled and tuition refunded, less a \$75 administrative fee, if cancellations are received no later than seven days prior to the event. Registrants that have been confirmed (and not cancelled on time) but are unable to attend an event are liable for the entire fee. Registrants who fail to appear are not entitled to a refund. Substitutions may be made at any time.

**HOTEL ACCOMMODATIONS:** ISM-New York does not make hotel arrangements. Please make your hotel reservations directly.

### REGISTRATION FORM - *You may photocopy this form for additional registrations*

Please register me for \_\_\_\_\_ that will be held on (date) \_\_\_\_\_

Name (Please print) \_\_\_\_\_ Title \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

E-Mail (Please print) \_\_\_\_\_

#### METHOD OF PAYMENT:

ISM-NY Fed. ID# 13-5329830

\_\_\_\_\_ Check is enclosed \$ \_\_\_\_\_ P.O. Number \_\_\_\_\_ Send Invoice \_\_\_\_\_

Credit/Procurement Card: \_\_\_\_\_ VISA \_\_\_\_\_ MasterCard \_\_\_\_\_ American Express

Card # \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Amount to be charged \$ \_\_\_\_\_

Cardholder Signature \_\_\_\_\_

**CHECK APPROPRIATE BOX(ES):**  Member  Non-Member  Confirming phone registration  
 Send membership application  Call to discuss On-Site Seminars

***Education is the key to professionalism. Don't delay, register today!***

All seminars are available for On-Site presentation at your facility  
To discuss On-Site Seminars contact Peter Oppenheimer, C.P.M., Executive Director, ISM-New York  
(516) 466-9822 or e-mail: poppenheimer@ismny.org